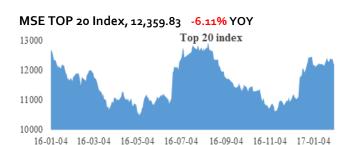
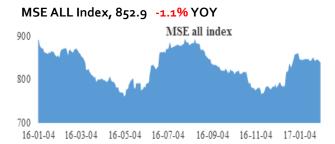
February 6th, 2017

Mongolia Investors Cockpit Monthly Report: January 2017





MSE Top 20 Stocks (Monthly performances)

| Company name | 31st Dec | 31st Jan | Change |
|------------------------------|----------|----------|-------------|
| Tavantolgoi JSC (TTL) | 2711 | 3298 | +21.7% |
| Mongol Post JSC (MNP) | 339.86 | 360.21 | +6.0% |
| Talkh Chikher JSC (TCK) | 18130 | 19010 | +4.9% |
| Gobi JSC (GOV) | 10150 | 10530 | +3.7% |
| UB BUK JSC (BUK) | 455 | 460 | +1.1% |
| Merex JSC (MRX) | 60 | 60 | 0.0% |
| Arig gal JSC (EER) | 2300 | 2300 | 0.0% |
| Bayangol Hotel JSC (BNG) | 42000 | 41160 | -2.0% |
| Darkhan Nekhii JSC (NEH) | 19500 | 19100 | -2.1% |
| Aduunchuluun (ADL) | 1800 | 1755 | -2.5% |
| Ulsiin Ikh Delguur JSC (UID) | 614 | 596.25 | -2.9% |
| Suu JSC (SUU) | 128.16 | 124.01 | -3.2% |
| Baganuur JSC (BAN) | 2000 | 1902 | -4.9% |
| Hermes center (HRM) | 169.9 | 160 | -5.8% |
| Makhimpex JSC (MMX) | 2750 | 2585 | -6.0% |
| Material Impex (MIE) | 9000 | 8250 | -8.3% |
| APU JSC (APU) | 396.22 | 351.74 | -11.2% |
| Remicon JSC (RMC) | 62 | 55 | -11.3% |
| Sharyn Gol JSC (SHG) | 2750 | 2400 | -12.7% |
| Khukh gan (HGN) | 66.95 | 53.56 | -20.0% |
| - | | | Source: MSF |

Mongolia in the global context

| Index | YOY performance | YTD performance |
|-----------------|-----------------|-----------------|
| DJIA (US) | +22.97% | +0.51% |
| Nikkei 225 (JP) | +9.12% | +1.33% |
| Hang Seng (HK) | +20.13% | +6.18% |
| DAX 30 (DE) | +20.40% | +0.47% |
| SMI (CH) | +2.43% | +1.23% |
| MSE 20 | +6.11% | -0.47% |

Source: Bloomberg

Foreign Exchange Rates (Monthly performances)

| | 31 st Dec 2016 | 31 th Jan 2017 | Change |
|-----------|---------------------------|---------------------------|--------|
| USD - MNT | 2,489.53 | 2,459.44 | -1.21% |
| EUR - MNT | 2,605.79 | 2,631.48 | +0.99% |
| JPY - MNT | 21.19 | 21.66 | +2.22% |
| CHF - MNT | 2,423.37 | 2,471.67 | +1.99% |

Source: MongolBank

Market news

January stock trading

Total trading of the MSE in the first month of 2017 was 2,693.5 million MNT, which was 5.8 times larger than the trading in the same period of 2016. Compared to the previous month's trade value of 1,987.3 million MNT, it had also increased by 1.4 times due to large amount executions of JTB (15% of total shares) and HGN (9% of total shares) in addition to active trading of TTL (22% price increase) shares.

Government bond trading

With regards to the Government retail bonds' trade, total of 36.5 billion MNT was traded in January 2017. This was 3 times smaller than the previous month's amount and 3 times larger than the same period trading of the previous year. The bond trading constituted 92.8% of this month's total securities' trading and 2 years, 3 years bonds were issued at 18.00% rate on top of short-term bills.

| Traded period/date, (average annual rate) | 12-weeks bond | 28-weeks bond | 39-weeks bond | 52-weeks bond |
|--|------------------|------------------|------------------|------------------|
| November 2014 - April 2016 | 14.67% | 14.72% | 14.74% | 15.37% |
| September - December 2016 | 16.57% | 16.89% | 16.97% | 17.13% |
| January 2017 | | 17.68% | 17.50% | 17.93% |
| February 2017 trading schedule | | | | |
| 2017.02.07 | 17.22% | | | |
| 2017.02.14 | + & 2 years | | | |
| 2017.02.21 | | | | + |

Source: MSE

MSE Top-20 Index renewed

In January 2017, the Top-20 index basket has been renewed by the MSE with the addition of three new companies - Aduunchuluun JSC, Khukh Gan JSC and Hermes Center JSC. The index still includes 17 companies from the previous iterations while Genco Tour Bureau JSC, Mik Holdings JSC and Telecom Mongolia JSC have been removed from the index.

Mongol Post renews utilization plan of IPO proceeds

Mongol Post JSC held its EGM on 25th Jan 2017 and changed 3 members of the Board (2 representing the State and one independent). Also, the shareholders approved the new plan for utilizing the 2016 IPO proceeds of 6.26 billion MNT as follows:

| Old plan of proceeds use | Amount, ₹ | Newly approved plan | Amount, ₮ |
|--------------------------|---------------|-------------------------------|------------------|
| Building construction | 4,100,000,000 | Mail sorting, processing unit | 3,700,000,000 |
| Vehicles purchase | 1,800,000,000 | Renewal of the autopark | 350,000,000 |
| Equipment | 178,000,000 | Equipment and software | 761,000,000 |
| Office furniture | 20,000,000 | Purchase of branch buildings | 3,000,000,000 |
| | | Rebranding | 367,000,000 |
| Total amount | 6,098,000,000 | Total amount | 6,178,000,000 |

Association of Public Companies established

On January 18th, some joint stock companies' representatives conjointly established an Association of Public Companies. The aim of the association is to protect common interests of and to improve governance of public companies (currently there are 206 MSE listed companies).

Company news

- HBO withdrew from the North Korean oil business
- BAN is going to produce eco fuel to supply to the capital city in 2018
- HRM is to distribute ~4 MNT dividend per share for the 2nd half of 2016
- TTL distributed 2013-2014 dividends to the shareholders accounts

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